

## CONSULTANT (CONSUMER & INDUSTRY PRACTICE)

### The Company:<sup>1</sup>

Established in 1995, DataExpert is Turkey's leading Executive Search Company excelling in finding the exceptional talents needed to drive businesses forward.

Since 1995, in every new assignment with our commitment to service excellence we fulfilled more than 4000 strategic positions for our clients and supported them to fulfill their strategies.

With our commitment to service excellence, more organizations trust DataExpert to ask for advice and counsel to benefit from unparalleled local market know-how.

As entrepreneurs ourselves, we understand our clients' needs deeply and combine this with depth know-how and excellent assessment capabilities.

Our professional and ethical approach combined with the latest technology, strong networking skills and our wide talent database helps us provide the excellent service to our clients in their search for management people and subjects.

Besides our capabilities and our experience we believe that the high record of client satisfaction we achieved in years is the most valuable asset we have.

While providing the best in class service to our clients and driving the executive search industry into a new era, as a team we stand out of the crowd with our Philosophy and Values&Culture.

Please click below links to understand better our Working Environment, Philosophy and Values&Culture

- [Working at DataExpert](#)
- [Our Philosophy](#)
- [Our Values&Culture](#)

## The Position:

The position is “**Consultant**” based in Istanbul, Turkey.

The Consultant reports directly to Partner(s) and coordinate with other consultants, researchers.

The Consultant is part of the local execution team, playing a strategic role in the company’s service quality, development and future growth.

The main responsibility of the position is to execute senior management recruitments for clients in various industries, mainly in Consumer and Industrial Practices of Data Expert, enabling the client organizations to fulfill their strategies. (S)he will act as the point of contact for the client’s management team during the execution of the executive search projects delivering superior results with the in-depth search & selection methodology.

The Consultant defines and implements the executive search strategy, objectives and achievement of defined financial targets and KPI’s in conjunction with the company and management strategy and guidelines, in coordination with the management and research team.

The person is expected to perform in a matrix organization and coordinate with his/her project team in order to deliver the desired search results for the projects.

The person is also expected to manage the project team consisting of researchers, coordinate the complete search process and execute the selection process in order to deliver the superior talent for our client organizations.

The person will manage the complete search process from scratch, participate to client briefing meetings, conducting the briefing document, identifying, attracting and assessing candidates, complying profile reports and participating to the presentation meetings when necessary.

Additionally the person will support and assist partners during top executive assignments enabling partners to fulfill the desired results for the assignments.

The Consultant is expected to act with a hands-on style and providing guidance to the local team in a fast moving and competitive market.

## The Candidate:

- University degree from reputable universities is a must, preferably in business administration, sociology, psychology, master degree is a plus
- At least 4 years of experience in either Marketing functions of reputable organizations or in HR functions or organizations with a strong focus on search & selection
- At least 1 year experience in a multinational organization, preferably with a matrix organizational structure
- Preferably worked closely with senior management teams, ability to understand the management mindset.
- Ability to work under tight deadlines with defined KPIs
- Have a hands-on approach to issues with an entrepreneurial mindset, able to work result oriented.
- Excellent communication and networking skills, able and willing to build up connections with Industries' professionals
- Ability to act as a business partner with a strong commercial approach
- Have analytical mindset with a process based working methodology, able to work in a relatively long-termed tasks and projects
- Ability to act customer oriented with a quality based approach
- Perfect understanding of Corporate Company standards, able to work in a well-defined organization
- Familiar with a quality and commercially number based organizational work environment
- Excellent negotiation and interpersonal skills
- Excellent organization skills with a committed approach on processes and deadlines.
- Fluent in Turkish and English, additional language knowledge is a strong asset.

## To Apply:

Please send your detailed CV to [consultant@dataexpert.com.tr](mailto:consultant@dataexpert.com.tr) no later than 14/09/2015 with the reference code (Ref: CO). All applications and information will be treated as strictly confidential.